

NCOSAFP Annual Business Meeting Columbus OH – October 4, 2016

Member States Present:

Georgia – Thomas Carter
Georgia – Gordon Hughes
Illinois – Patrick Evans
Iowa – Tammy Nebola
Iowa – Steve Ferguson

Kentucky – Bill McCloskey
Maryland – Steve McHenry
Minnesota – Ryan Roles
Montana – Walt Anseth
Nebraska – Dudley Beyer

North Dakota – Annette Curl
Pennsylvania – Gary Smith
South Dakota – Terri LaBrie

Non Member States Present:

Michigan – Mike DiBernardo

Other Attendees:

Toby Rittner – CDFA

Annual meeting was called to order by President, T. LaBrie.

Minutes from the 2015 business meeting were presented with no corrections. Minutes and revised By-Laws were posted to web site. **T. Carter moved to approve and S. Ferguson seconded the motion to approve the Annual Business Meeting Minutes as presented. Motion prevailed by unanimous vote.**

The June 30, 2016 Treasurer's report (attached) was presented by S. Ferguson. There is a total of \$63,227.82 in cash and money market accounts. The audit committee consisting of T. Cater, W. Anseth, and A. Curl reported one change. The change consisted of moving the CDFA payment to expenses from income. **W. Anseth moved to approve and B. McCloskey seconded the motion to approve the treasurer's report as presented. Motion prevailed by unanimous vote.**

Council of Development Finance Agencies (T. Rittner) gave a report of the year.

1. Conference Update:

- a. April 1st was the first conference mailing – Save the Date mailing (Consisted of 2,400 local OH people and 800 USDA)
- b. 2017 Possible Conference Sites – Oklahoma and Michigan
- c. Memberships NOT renew – North Carolina, Missouri, Arkansas and Virginia
- d. Legislative Discussion – Possibly a Capitol Hill Day in April/May
 - * Suggested that Virginia host the 2017 and make it in conjunction with the DC visit with new delegation.
 - * Virtual Hill Day – Mailing (attached) went to 29,000 general email listing, 150-175 legislative email list and 3,000 CDFA email listing.
 - * Press release dated June 9, 2016 (attached) announcing IA Representative Young introduces H.R. 5335- Bill expanding exceptions to the Bond Rules for First Time Farmers.
- e. Website is very difficult to incorporate with the CDFA website and may need to be redone.

B. McCloskey moved that the remaining business meeting was suspended until Wednesday morning; G. Smith seconded the motion. Motion prevailed by unanimous vote.

Member States Present:

Georgia – Thomas Carter
Georgia – Gordon Hughes
Illinois – Patrick Evans
Iowa – Steve Ferguson

Kentucky – Bill McCloskey
Minnesota – Ryan Roles
Montana – Walt Anseth
Nebraska – Dudley Beyer

North Dakota – Annette Curl
Pennsylvania – Gary Smith
South Dakota – Terri LaBrie

Other Attendees:

Toby Rittner – CDFA

Meeting reconvened Wednesday, October 5, 2016.

2. Booth Display Discussion

R. Roles and B. McCloskey will work with CDFA on the design of a new banner, table cloth, brochure and card for NCO. The information will include the NCO website. A \$500 limit was imposed.

S. Ferguson made a motion that we purchase a new booth display and R. Roles seconded the motion. Motion prevailed by unanimous vote.

3. ABA National Ag Bankers Conference

B. McCloskey will be driving to staff the booth in Indianapolis, IN - November 13-16, 2016. Mr. McCloskey will give an update if he thinks that attendance is beneficial for next year.

D. Beyer moved to approve and A. Curl seconded the motion for payment for the ABA Annual Conference booth for 2017. Motion prevailed by unanimous vote.

4. Membership Discussion

Membership Levels were approved beginning January 1, 2017. **W. Anseth made a motion and B. McCloskey seconded. Motion prevailed by unanimous vote.**

5. Strategic Discussion

a. Name Change Options

It was decided that the "NCO" name would stay – Would create a tag line that defines the group

b. Communication – Would like better communication going both ways in the future

i. Quarterly conference calls with the Board

ii. Directory is updated – CDFA staff contacted offices and websites of all states.

iii. Website – **G. Smith made a motion that CDFA would handle the website going forward and S. Ferguson seconded the motion. Motion prevailed by unanimous vote.**

- CDFA explained that we would still retain our website addresses however it would be linked to CDFA.

iv. Beginning in October, CDFA will be generating a monthly NCO Newsletter

6. It was decided to research the options of having the 2017 NCO conference in Arlington, Virginia with a DC visit. Michigan will be asked to host the 2018 with Oklahoma for a possible 2019 visit. The NARC conference will be September 16-23, 2017 in Ft. Collins, CO and 2018 in South Carolina.

7. It was recommended that all legislative bills have a technical review prior to press release. D. Beyer will pick 2 people to assist him with the review of bills prior to release.

T. Carter made a motion and D. Beyer seconded the motion. Motion prevailed by unanimous vote.

8. Board of Director nominating committee report was given by S. Ferguson, D. Beyer and G. Smith. Terms for North Dakota and Georgia were up for nominations. Both states have agreed to stay on the board.

S. Ferguson moved to approve and G. Smith seconded the motion to approve both states for a 3 year term. Motion prevailed by unanimous vote.

Additional Discussion: S. Ferguson indicated that there was discussion on proposing limits for Board of Director officer terms. Mr. Ferguson will send out a recommendation for term limits to the Board of Directors for further discussion.

T. Carter moved that the terms be tabled and R. Roles seconded the motion. Motion prevailed by unanimous vote.

9. Current Board of Director officers have all agreed to continue duties. They are as follows:

President – Terri LaBrie, South Dakota

Vice President – Bill McCloskey

Secretary – Annette Curl, North Dakota

Treasurer – Steve Ferguson, Iowa

T. Carter moved to approve and R. Roles seconded the motion to approve the current Board of Director officers remain for an additional term. Motion prevailed by unanimous vote.

10. T. Labrie and A. Curl developed a Conference Survey (attached) and distributed. Attendees were instructed to complete and forward to T. LaBrie. Ms. LaBrie will review results with Board at next meeting.

The meeting adjourned.

Respectfully Submitted by:
Annette Curl, ND, Secretary
NCOSAFP Board of Directors